

Alabama Integrated Provider System Overview

March 10, 2016



- The Alabama Medicaid Agency is beginning its education process about the Integrated Provider System (IPS) program:
 - Goals
 - Available funding opportunities
 - Application development and review
 - Application process and time frames
 - Explanation of RCO and provider roles and expected collaboration
 - Requirements
 - Scoring and award process

What is the IPS Program?

Part of a statewide Medicaid transformation effort to improve care coordination, service delivery efficiency and beneficiary outcomes

Focused on 4 program goals:

Improved prevention and management of chronic disease

Improved access to and care coordination of health services

Improved birth outcomes

Healthcare delivery system financial efficiency

Applications evaluated on ability to support select improvement goals:

Increase well-child visits and well-care visits for adolescents

Reduce rate of ambulatory care-sensitive condition admissions

Increase % of deliveries receiving a prenatal care visit in first trimester or in 42 days of enrollment

Available IPS Program Funding

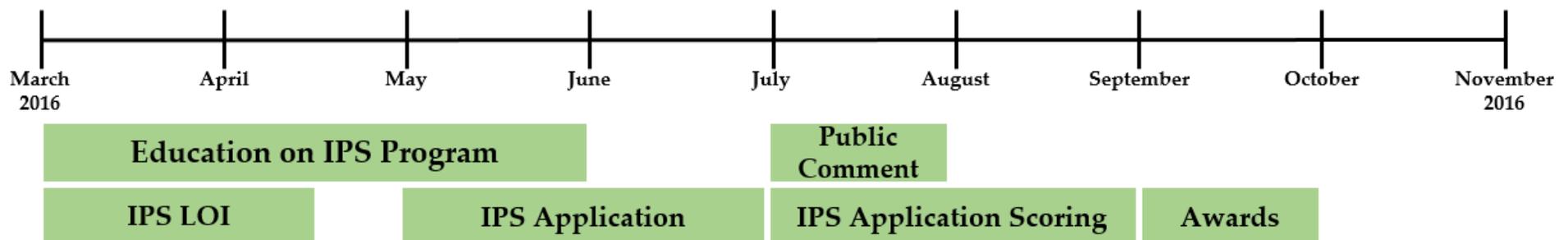
- Part of 1115 demonstration waiver approved by CMS
- Three year period - April 2016 through March 2019
- Directed primarily to providers
 - Minimum of 90% of funds going to providers
 - Maximum of 10% of funds going to RCOs for administrative overhead and support
- Maximum IPS award is \$20 million over the duration of the IPS work plan/ project
- Providers may participate in multiple projects if funding is not duplicated for the same work

IPS Process and Timeline*

Key Dates (subject to change):

- Education to providers begins in March
- LOI process begins in March – RCOs must submit an LOI in order to submit an IPS application; providers are strongly encouraged to provide input to RCOs
- Application documents released by May 1
- Applications due to AMA by July 1 – failure to submit by deadline disqualifies applicant
- IPS awards communicated by October 1

Proposed IPS Timeline



**These are target dates; actual dates will vary based on CMS approval*

IPS LOI and Application Information

Letters of Intent

- **Providers are strongly encouraged to provide input to the RCOs during the LOI process**
- LOIs must be submitted by RCOs as the coordinating/sponsoring organization
- LOIs are high-level but mandatory for IPS participation
- Failure to submit by April 15 disqualifies applicants
- LOIs are non-binding and AMA recognizes that the proposed IPS work plans/projects in the LOIs may change

IPS Application Development and Evaluation

- Applications must be submitted by July 1 or will be disqualified
- Applications must address mandatory elements or will be disqualified
- Applications will be scored on the face value of submission

Role of RCOs in the IPS Program

- Acting as coordinating/sponsoring organizations and working with providers to develop proposals for IPS work plans/projects
- Ensuring IPS applications support program goals and objectives
- Ensuring decisions regarding which IPS work plans/projects to forward to AMA are fair and impartial and conform to conflict of interest requirements
- Working with providers throughout the IPS work plan/project on performance monitoring and reporting
- Distributing payments to providers participating in the IPS program after IPS awards have been made by AMA

Role of Providers in the IPS Program



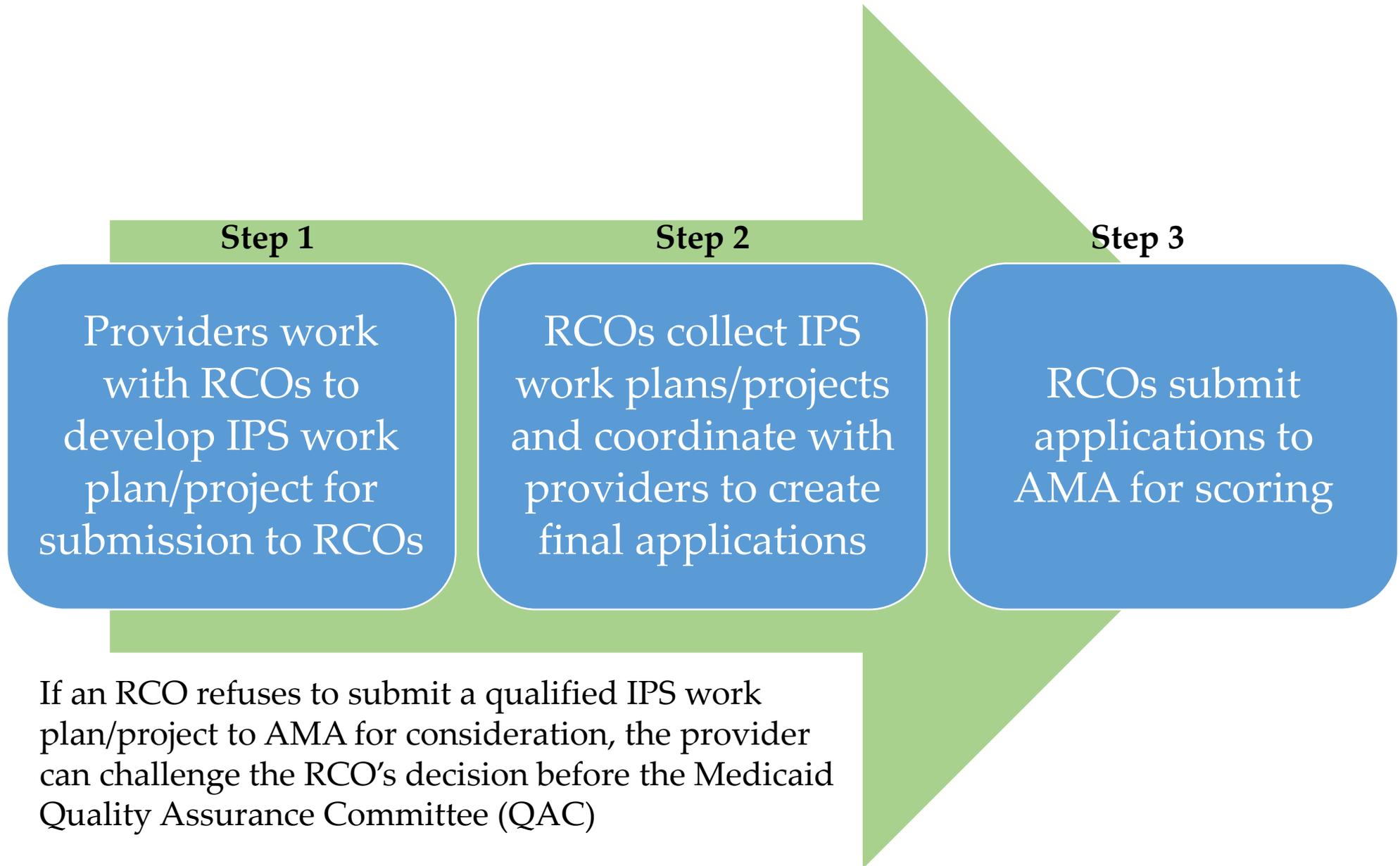
- While RCOs are the lead applicants, providers are the main focus of the IPS program and are responsible for:
- Proposing an IPS work plan/project to a sponsoring RCO
 - Developing and submitting an IPS application, including required IPS attestations and documents
 - Implementing and sustaining the IPS project and related work plan
 - Reporting on progress and providing performance measures to AMA
 - Achieving IPS work plan/project milestones

Role of Providers in the IPS Program (Cont'd)



- Providers must have a final or pending contract (as a network provider) with an RCO to participate
 - Providers must have a final contract with the RCO in order to receive funding
- Provider types eligible to apply for IPS funds:
 - Hospitals
 - Federally Qualified Health Centers
 - Community Mental Health Centers
 - Primary Medical Providers
 - Specialists
 - Other providers (to be approved by AMA)

IPS Application Development Process



IPS Application Requirements*

Mandatory Elements

➤ Application Requirements

- Cover letter
- IPS work plan/project rationale and business case
 - Objective linked to RCO target improvement areas
 - Three and five year goal statements
 - IPS work plan/project
 - Needs assessment
 - Cited evidence base
 - Performance measures
 - RCO use of funds
 - Protocols and guidelines
- Geographic reach and estimated number of beneficiaries affected
- Demonstrated provider collaboration, participation and funding distribution
- Workplan speed, scope and ability to scale
- Return on investment
- Sustainability
- Bonus points for work plans/projects that will impact uninsured populations

➤ Other Required Forms and Attestations

IPS Application Review and Award Process

Step 4

AMA and independent evaluators review all qualified applications submitted by RCOs and determine awards

Step 5

AMA distributes IPS award payments to RCOs

Step 6

RCOs distribute award payments to providers according to IPS plans; providers use payments to implement approved IPS plan

All applications submitted to AMA will be posted for public comment during the first 30 days of the application review



Who Is My RCO Contact for the IPS Program?

RCO Name (Region)	Contact Name	Contact Email	Contact Phone
Alabama Community Care (Regions A and C)	Becky Henderson	Becky.Henderson@alabamacommunitycare.org	205/345-5205
Alabama Healthcare Advantage (Regions A,B,C,D, and E)	Jean Wilms	Jwilms@centene.com	785/207-1861
Alabama Care Plan (Region B)	Anna Velasco	RCOprojects@uabmc.edu	205/558-7189
Care Network of Alabama (Region D)	Anna Velasco	RCOprojects@uabmc.edu	205/558-7189
Gulf Coast Regional Care Organization (Region E)	Danny Rickert	Drickert@health.southalabama.edu	251/415-1569
My Care Alabama (Region A)	Rachel Muro	Info@mycarealabama.org	205/220-1400



How Can I Learn More?

- AMA-hosted webinars – interested providers are strongly encouraged to attend
- Medicaid Provider Alerts
- Contact and collaboration with RCOs
- Following information posted on the AMA website:
 - IPS Fact Sheet
 - IPS LOI template and requirements
 - IPS application requirements and submission process
 - IPS application rating process
 - RCO metrics for each RCO program objective area
 - Appeals process
 - Transition Pool terms
 - Other information AMA determines should be published
- Providers may also submit IPS-related questions to RCOQuality@Medicaid.Alabama.gov